

COMMUNITY EMPOWERMENT VIA ECONOMIC AND TECHNICAL ASSISTANCE WITH HYBRID PLANTAIN/BANANA ENTERPRISE EXPANSION PROGRAMME IN RIVERS STATE, NIGERIA

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ABSTRACT

This study examined implementation strategies, approaches, constraints and revenue generation potentials of hybrid plantain/banana enterprise expansion programme in Rivers State – a community empowerment programme funded by USAID in Southern Nigeria. Forty contact farmers directly involved in the project were selected. Primary and secondary data were used. Data analyses involved qualitative techniques, descriptive statistics, Kolmogorov-Simirov test and gross margin analysis. Results showed that implementation strategies and approaches were tailored towards overcoming constraints to the success of the project. Forty-five and thirty two percent gains in income were made by processing hybrid plantain fruits into flour and chips instead of local cultivars. Farmers preferred workshops and services of extension agents to other channels of communication with respect to transfer of innovations. It was recommended among other things that community development programmes should work in line with established and prevalent cultural patterns to avoid lack of interest or poor acceptance and minimal support for the project.

Key words: Community empowerment; Hybrid Plantain/Bananas; Small-Scale Enterprise; Nigeria.

INTRODUCTION

The southern part of Nigeria can be called the plantain/banana belt of the country. This is because the area possesses suitable edaphic and climatic conditions for growing plantains and bananas, and the crops are among the major crops grown in this part of the country. *Musa* species are grouped according to “ploidy,” the number of chromosome sets they contain, and the relative proportion of *Musa acuminata* (A) and *Musa balbisiana* (B) in their genome. Most familiar, seedless, cultivated varieties (cultivars) of banana are triploid hybrids (AAA, AAB, ABB). Diploids (AA, AB, BB- *Musa acuminata* × *balbisiana*) and tetraploids (AAAA, AAAB, AABB, AB BB) are much rarer; the latter essentially being experimental hybrids. Plantain, banana and cooking banana whose genotypes are designated as AAB, AAA and ABB respectively are species of the genus *Musa* (Vuylsteke et al; 1997). The importance of plantain/bananas is underscored by the fact that they are among the major staple food throughout the humid tropics of the world (Chandler 1995). Unripe plantain/bananas are

sources of iron, while ripped ones provide mainly energy. Plantain/bananas also are sources of vitamins A, B6 and C as well as potassium (Anonymous 1991). They are easily digestible and as such can serve as part of the first solid food given to infants. Ripe banana can serve as a dessert.

Plantain/bananas are high yielding crops, which form an integral component of taungya farming/Agro-Forestry system in tropical Africa (Nweke et al 1988, Swennen 1990). Although plantain/bananas produce fruits throughout the year, the major harvest occurs in the dry season (December to March). During this period, many food crops are in short supply or difficult to harvest. Plantain/bananas thus, play a vital role in the food security need of millions of people (Alves 1985). This is the case in Africa, which produces 70.8% of the world plantain/bananas output (FAO 1987). and 25% of total energy need of 70 million people (Samson 1980). About 80% of plantain/bananas produced by Nigerian farmers are for market and this accounts for more than 30% of total farm income (Olarunda 1986).

Major problems limiting the Production of plantain/bananas include the sigatoka diseases. This takes two forms namely, yellow sigatoka caused by *Mycosphaerella musicola* which is a fungal-leaf spot that can reduce yield by 30 – 50%; and black sigatoka whose pathogen is *Mycosphaerella fijiensis* that causes defoliation by leaf necrosis (Stover and Simmonds 1987, INIBAP, 1987). The outbreak of black sigatoka disease in early 1980s seriously threatened the livelihood and welfare of the millions of people in southern Nigeria that depended on plantain/banana. It is because the devastation caused by the disease on the crops led to a large yield reduction of at least 50% of expected harvest and in most severe cases it wiped out the entire plantain/bananas in the field (IITA 2003). The best alternative approach for control of sigatoka diseases in plantains is through the breeding of resistant hybrids. This is because sigatoka pathogens are fungi, and small-scale farmers lack the financial capacity to purchase suitable fungicides used by commercial producers and exporters in Africa.

The plantain/bananas improvement programme was established in 1986 following the outbreak of black sigatoka disease. It is specifically aimed at solving the problems associated with plantain/bananas production in Africa (IITA 1988). The International Institute for Tropical Agriculture (IITA) in collaboration with other Agricultural Research Centers such as Fundacion Hondurena de Investigacion Agricola (FHIA), and Center de Recherches Regionales sur Benaniers et plantains, Cameroon (CRBP), embarked on the development of high yielding disease resistant varieties that out yield the best land race by about 100% with high level of tolerance to the virulent disease (IITA 2003b).

Some of the newly developed hybrids had successfully undergone field trials in multi-ecological locations through National Agricultural Research and Extension system in Nigeria (NARES). However, problems limiting expansion of hybrids of plantain/bananas are low pace of awareness, acceptance and adoption of the innovation. Effective processing and marketing of the hybrid products such as flour, chips, wine, jam puree and so on were also part of the problem. This is because the organoleptic properties of the hybrid products are different from those of the land race. In order words, apart from introduction of the hybrids to farmers, their processing and utilization were not known to the public which resulted in low market (Ewujowoh 1994).

Most information available to extension officers comprise agronomic practices with little or no information on processing of the produce hybrid plantain/bananas. Thus, despite the nutritive quality, higher yield and disease resistant

ability of the hybrids, their trials and adoption were very much limited. In the year 2000, the United State Agency for International Development (USAID) graciously provided support to IITA with which the plantain/bananas expansion programme was lunched on a large-scale (IITA 2003b). IITA in collaboration with plantain and Bananas Development Programme (PBDP) of Federal Ministry of Agriculture and National Horticultural Research Institute (NIHORT) served as nucleus of the programme. The programme involved delivery of hybrids of plantain and bananas suckers and other inputs, dissemination of information on improved agronomic practices, sucker multiplication techniques, post-harvest storage and processing techniques.

Ever since the commencement of the programme, research has not fully documented the experiences in Rivers State of Nigeria. For instance, available literature has not provided concise answers to the following questions: what problems did the project face? What implementation strategies made the project a success in Rivers State? This study thus aimed at documenting (i) objectives of the project and implementation strategies used to execute the programme/projects in Rivers state (ii) determination of appropriate channel of transfer of innovation from research centres to farmers, (iii) identification of obstacles to the success of the projects and strategies used to overcome them. (iv) identification of the post-harvest/processing technologies disseminated to the formers. (v) assessment of the acceptance of the hybrid products since the implementation of the programme. (vi) examine the profitability of the enterprise and (vi) make feasible recommendation based on the findings.

The null hypothesis that guided the study was that there is no preference among farmers in their choice of channels for transfer of innovation of hybrids of plantain/bananas.

MATERIALS AND METHODS

The study Area: The study was conducted in Rivers State. The state was purposively selected because it was one of the states that benefited from the hybrid plantain/bananas production expansion programme funded by USAID. Besides, the state hosts IITA High Rainfall Station which is located in Onne-Rivers State. The primary occupation of people in rural areas of the state is farming and small-holder farmers dominate the farming population. Major arable crops grown are plantains and bananas as well as cassava and maize.

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Sampling procedure: Multi stage purposive sampling techniques were used. This was in order to select the primary contact and collaborating contact farmers involved in the programme. **Stage (I)** involved the purposive selection of three local government areas that benefited from IITA hybrid plantain/banana expansion programme, **Stage (II)** is the purposive selection of 4 communities namely Okwale, Ogbidi, Idu and Igwurinta 1 & 2 based on the fact that they are areas where plantain/banana production is the major farming enterprise. **Stage (III)** is the purposive selection of 40 farmer respondents made up of 4 primary contact farmers (first set of farmers trained) and 36 collaborative contact farmers. This means that 10 farmers were selected from each of the 4 communities.

Data Collection and Analytical Techniques

Primary data were collected through the use of structured questionnaires, oral interviews and observation of field activities. Secondary data were collected from relevant texts, journals and other materials including publications of IITA. Data were analysed using qualitative techniques descriptive statistics and gross margin analysis, while the hypothesis was tested using Kolmogorov – Simirov (K-S) one sample statistics. The K-S test was used to determine if any preference existed in the choice of communication channel for transfer of innovation to farmers. The format and decision rule are stated as:

$$D^* = \text{Max } |S_{n(x)} - F_{\alpha(x)}| \leq D(1 - \alpha; n)$$

Where Max = Maximum

D^* and $D(1 - \alpha; n)$ = Calculated and tabulated K – S statistics at α probability level for n number of observation respectively, $|S_{n(x)} - F_{\alpha(x)}|$ = absolute value of difference between observed cumulative and calculated probability frequencies respectively.

If $D^* \leq D(1 - 5\%; 40)$, there is no preference for channels of communication for transfer of innovation among the farmers.

The implicit format for gross margin analysis per kg of plantain flour or chips is given as:

$$\text{Gross Margin per kg of flour/chips} = \frac{\text{Total Revenue (TR)} - \text{Total Variable cost (TVC)}}{\text{1kg of plantain flour/chips}}$$

RESULTS AND DISCUSSION

Objectives and Implementation Strategies

The implementation strategy was anchored on major objectives of the project which were arrived at during a stakeholders workshop held in September 2000 at the IITA High Rainfall station in Onne, Rivers State and subsequent meetings with IITA PBDP and NIHORT, in consultation with PHIA and

INIBAP. The key objectives and strategies are:

1. Distribution and on-farm evaluation of black sigatoka resistant hybrids and training of farmers.
These were achieved by:
 - (a) establishment of demonstration plots and monitoring of the plots;
 - (b) distribution of planting materials on farmer's field days and training farmers in sucker multiplication techniques;
 - (c) provision and distribution of training manuals and assisting community based organizations (CBOs) as well as individuals to set up Sucker Multiplication Centers (SMCs); and
2. dissemination of improved agronomic practices, alternate post-harvest technologies in processing and marketing of the hybrid products through workshops and training.

Implementation Approach and Rationale for the Choice

The project adopted rural, farmer-participatory and community based technology delivery approach in close collaboration with National Agricultural Development Programme and non government organizations (NGOs). These approaches are based on the facts and concepts that:

- i. adoption of innovation is strongly influenced by members of social groups;
- ii. farmers are keen observers of other farmers' activities to know how to get good yields or good results and who experimented with new methods;
- iii. people tend to accept new ideas most easily along with their peers; and
- iv. many innovations can originate either from farmers or modified by them to suit their situations

Community Empowerment Via Economic and Technical Assistance

Table 1: Distribution of OFDPs and VMTs in Rivers State.

Local Government	Communities	No. of Farmers	OFDPs (ha)	VMTs (ha)
Oyigbo	Okwale	1	0.12	0.12
Ogba/Egbema/Ndoni	Idu	1	0.12	0.12
Ogba/Egbema/Ndoni	Ogbidi	1	0.12	0.12
Ikwere	Igwurinta 1	1	0.12	0.12
Ikwere	Igwurinta 2	1	0.12	0.12
Total	5	5	0.60	0.60

Source: Field Data, 2004.

Table 2: List of Constraints and Strategies Adopted

Constraints	Strategies Adopted
Scarcity of land and mixed cropping systems commonly practiced to maximize land use and satisfy food security need limited availability of large plots of land for VMTs and OFDPs, and adoption of hybrids as mono-crops.	VMTs & OFDPs areas were reduced to 0.12 ha minimum and provisions were made (if necessary) for 2 farmers to donate a plot each instead of one donating 2 plots. Farmers were encouraged to inter crop the hybrid suckers with other arable crops.
Shortage of planting materials reduced the pace of adoption of the innovation.	IITA, CRBP and State ADP produced more hybrid suckers. Farmers were trained on sucker multiplication and management improved techniques.
Inadequate awareness of development programmes in Africa has marred success of development projects.	Traditional institutions along with the state ADP were engaged to publicize the programme.
Loss of interest in the new technologies.	Regular contact by agricultural extension agents through home and farm visits helped to sustain interest and adoption.

Source: Field Data, 2004.

Establishment of the Plots

Establishment of farmers' plots commenced in June 2001; each primary contact farmer for the project had two plots of about 0.12 hectares (ha) each for the establishment of Varietal Mixture Trials (VMTs) and On Farm Demonstration plots (OFDPs). The VMTs were designed for the hybrids to act as biological control against the incidence of disease on farmers' local varieties thereby improving their yields. It also allows the farmers to make a good comparison of yields of local varieties with the hybrids as well as preserve the land race for further genetic studies and uses.

The OFDPs were designed to enable farmers assess the performance of the various hybrids along with their best local variety so as to make comparison and selection.

Constraints to Success of the Project and Strategies Adopted

Constraints to success of the project are presented in Table 2.

Supply of Logistics: A total of 226 hybrid suckers of plantain and bananas were made available to the primary contact farmers of the programme in Rivers state free of charge. They were planted at 2m x 3m apart. Farmers were assisted with subsidy for labour as well as fertilizers made available through collaborating institutions. Funds were made available for field monitoring and up keep of the VMTs and OFDPs.

Workshop/Training/Field Trips

Training covered areas of special interest in agronomic practices including sucker multiplication and management techniques and post-harvest technologies such as processing of produce into chips, flour, wine and juice as well as packaging and marketing strategies. Processing of hybrid produce into flour takes place during the dry season (October to March). Interestingly, this period coincided with the peak harvesting period. Processing of produce into chips takes place at anytime. Chips and flour attract higher income during period of scarcity.

Beside the scheduled training/workshop days, the extension officers were assigned to conduct regular visit and monitoring of the VMTs and OFDPs in collaboration with the primary contact farmers on whose farm lands the plots were established. Both the Primary and collaborative contact farmers were trained during workshop and field visits on OFDPs and VMTs. Information channel preference is shown in table 4. With respect to transfer of innovation, farmers preferred the use of workshops; followed by extension agents other farmers and the media (Table 4). The Kolmogorov-Smirnov test for this preference is significant at 5% probability level. The calculated K-S statistics at 5% probability level for 40 observations is 0.500 which is greater than tabulated one (0.215). This partially explains why there was very low adoption of the innovations prior to the provision of fund by USAID for expansion of the programme - which largely made use of workshops and extension agents.

Income Generation to Farmers by the Project

Income generated involved cash awards, sales of suckers and bunches of plantain/bananas as well as plantain flour and chips.

Cash Awards: Cash awards were given to outstanding/successful farmers during farmers' day exhibitions and world food day programmes to boost competitive spirit in the adoption of the hybrids and recommended technologies.

Marketing of Suckers: The Primary and collaborative contact farmers rapidly multiplied suckers for sale using the sucker multiplication improved technologies gained through workshops. Hybrid suckers were sold at ₦50.00 or ₦60.00 each. An average small-scale farmer can multiply up to 50 suckers within 3 months.

Marketing of processed hybrid products:

Plantain flour and chips are sources of higher income to farmers. Table 5 illustrates distribution of farmers according to hybrid produce they sold.

Source: Field Data 2004

Comparative analysis of income generation by hybrids and local varieties show that bunches of hybrids are larger and attracts higher prices than local varieties/land race. Table 6 illustrates this.

Table 3: Work Shop schedule, Location and Number of Participants Workshop

Month	Location	No of Participant
September 2000	Onne	42 farmers
December 2000	Onne	30 farmers
May 2001	Onne	20 farmers
November 2001	Okwale	31 farmers
September 2002	Onne	10657 farmers
December 2002	Onne	57 farmers
May 2003	Onne	10 community organization

Source: Adopted from IITA 2003b

Table 4: Frequency Distribution of Farmers According to their Preferred Source of Innovations transfer

Source of Information	No of Respondents	Percentage
Media	2	5
Other farmers	8	20
Extension agents	10	25
Workshops	20	50
Total	40	100

Source: Field Data, 2004.

Table 5: Distribution of Respondents According to Products of Hybrids Sold.

Products	No. of Farmers*	Percentage
Flour	27	67
Chips	30	75
Suckers	40	100

* Multiple response recorded

Table 6: Distribution of Respondents According to Average Price Bunch of Earned from Hybrids and Local Cultivars of Plantain/Bananas.

Price Range (₦)	Number of Hybrid Cultivars	Number of Local Cultivars
<100	0	7
100 – 199	3	10
200 – 299	5	15
300 – 399	14	8
400 – 499	10	0
500 – 599	8	0
Total	40	40

Figures in parenthesis are percentages , **Source:** Computed from Field Data, 2004.

Table 7: Comparison of Revenue from Processed Land Race and Hybrid Cultivars

Cultivars	Gross Margin/Kg Flour	% Income difference from cultivars	Gross Margin Chips kg.	% Income difference from cultivars
Local cultivars	₦220.45	51	545.00	68.6
Hybrid cultivars	₦432.08		795.00	

Source: Computed from Field Data 2004.

The explanation of the differences in the gross margins is based on the fact that hybrids possess more dry matter per gramme than local cultivars. Also, even though that the same resources are employed in processing of plantains to flour or chips the quality of the hybrids products attracted higher prices than those of local cultivars. The cost items considered were: cost of plantain bunches, peeling and washing, milling/chopping, cost of drying or frying, and transportation; while the revenue were sales of 1kg of plantain flour and 1kg of plantain clips. Table 7 shows that 51 and 68.6 percent gains will be made by processing hybrids of plantain into flour and chips respectively instead of processing local cultivars.

Summary and Recommendations

The study examined the Rivers State experience of community empowerment through economic and technical assistance with Hybrid Plantain/Bananas Enterprise Expansion Programme funded by USAID in southern Nigeria. Plantain/Bananas are major food crops in Rivers State. It has been illustrated that success of the programme was based on: implementation strategies that were strictly used to achieve specific objectives of the programme, rationale for implementation approach were based on facts about behaviours of people with respect to adoption of innovations, the approach also was in consonance with the prevalent cropping systems due to land scarcity and food security need of the farmers.

The project demands on farmers especially with respect to provision of land were reasonably what the farmers could provide and provisions were made for 2 farmers each to provide one piece of land of about 0.12 hectares

where one farmer could not provide two pieces of land of 0.12 hectares each for OFDPs and VMTs respectively. Hybrid suckers, fertilizers and training were provided free of charge. Also labour was subsidized for establishment and maintenance of OFDPs and VMTs plots on farmers' lands. Extension agents constantly encouraged farmers to adopt the new technologies. It was determined that farmers preferred workshops and services of extension agents as information channels for transfer of innovation to the media and co-farmers. The hybrid produce attracted higher income to the farmers.

Consequently, the following recommendations are made:

1. Implementation strategies and approaches to development programmes should be flexible and strictly aimed at achieving specific objectives as well as overcoming obstacles to the success of the projects. Such approach makes the programme objective-driven and obstacle-dismantling as well as sensitive to needs of different situations.
2. Community development programmes should not be against the prevalent cultural pattern to avoid lack of interest or acceptance and minimal support for the projects.
3. Community empowerment intervention should not demand more than what the populace can offer in order for project to reach the target people and enhance adoption of the technologies of the project.
4. Innovations that will earn farmers higher income should be transferred to them

using workshop and extension agents because they prefer these information channels to others.

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