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ECONOMICS OF MILLET PRODUCTION IN WUKARI LOCAL GOVERNMENT AREA, TARABA STATE, NIGERIA

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Abstract

The study examined the economics of millet production in Wukari Local Government Area of Taraba State. A multistage random sampling technique was employed to select 120 respondents for the study. Data were collected with the aid of structured questionnaire and analyzed using frequency distribution, means and gross margin analysis. The average age of the farmers was 46 years with the highest proportion (45.0%) within the age range of 30 - 40 years. Majority were males (78%) and married (63%). Their mean household size was 5 persons, while the highest proportion (41%) had primary education. About 38.3% of the farmers had between 21 and 30 years of millet farming experience, while majority (58%) were non-cooperators. Their mean annual income was $\frac{1}{100}$, 853.00 per farmer with a cumulative gross margin of N3, 260,544.00. The study recommended policies that will promote increased millet production in the country, especially among the youths.

Keywords: Millet Production, Gross Margin Analysis, Youth, Wukari

Introduction

Millet is an important cereal crop, besides maize, wheat, and rice. It is a major food source for millions of people, especially those who live in hot and dry areas of the world. It is grown mostly in marginal areas under agricultural conditions e.g. limited rainfall, unsuitable for the cultivation of other cereals such as maize, wheat and rice (Adekunle, 2012). Millet is also a droughtresistant crop and can be stored for a long time without insect damage (Adekunle, 2012). Millet represents a unique biodiversity component in the agriculture and food security systems of millions of poor farmers in regions such as sub-Saharan Africa (Bhattacharjee et al., 2007). Millet based foods and beverages are known worldwide and are still part of the major diet in most African countries (Obilana and Manyasa, 2002; Amadou et al., 2011). It has been reported that millet has many nutritious and medical functions (Obilana and Manyasa, 2002; Yang et al., 2012). Millet is unique among the cereals because of its richness in calcium, dietary fibre, polyphenols and protein (Devi et al., 2011). Millet is also a major source of energy and protein for millions of people in Africa (FAO, 2009).

In most parts of the world, millet is grown as a subsistence crop for local consumption. Commercial millet production is risky, especially in Africa because the absence of large market outlets means that

fluctuations in output cause significant price fluctuations, particularly in areas where millet is the main food crop (FAO and ICRISAT, 1996). Future world trade in millet may be very difficult to project because of its small size, the unknown volume of unrecorded trade and uncertainties regarding supply and demand. If large surpluses of millet become available in some countries (for example Western Africa), trading opportunities in those regions would increase. However, in view of the huge distances and the high transportation costs, and the large variability of tradable volumes, any significant trade expansion is unlikely. Most international trade in millet is therefore, envisaged to remain largely restricted to border transaction among developing countries and limited but regular purchases by the developed countries as in the past (FAO and ICRISAT, 1996).

Millet is a cereal crop plant belonging to the grass family, Graminae. The term "millet" is used loosely to refer to several types of small seeded annual grasses belonging to species under the five genera in the tribe Paniceae, namely Panicum, Setaria, Echinochloa, Pennisetum and Paspalum, and one genus, Eleusine, in the tribe Chlorideae (FAO, 2001). There are many varieties of millet. The four major varieties are Pearl millet (*Pennisetum glaucum*), which constitutes 40% of total world production, Foxtail millet (*Setaria italica*), Proso millet or white millet (*Panicum miliaceum*), and Finger millet (*Eleusine coracana*) (Yang *et al.*, 2012).

Millet is rich in carbohydrate and protein, as well as calcium, dietary fibre and polyphenols (Devi et al., 2014). In addition, it has been reported that millet has many other nutritional and medicinal properties and functions (Obilana and Manyasa, 2002; Yang et al., 2012). Millets are nutritionally comparable to major cereals and serve as good source of protein, micronutrients and phytochemicals (Saleh et al., 2013). Millet contain fewer cross-linked prolamins, which may be an additional factor contributing to higher digestibility of the millet protein (Dayakar et al., 2017). Millet also contributes to antioxidant activity with phytates, polyphenols and tannins present in it having important role in aging and metabolic diseases (Bravo, 1998). It is often ground into flour, rolled into large balls, parboiled, and then consumed as porridge with milk; sometimes millet is prepared and served as beverage (FAO, 2009). However, millet production is faced by several challenges such as crop failure and yield instability (CCN Kenya, 2013).

Although, there have been many studies on millet production in Nigeria, such studies by Oladimeji *et al.*, (2021) analysed economic efficiency and its determinants in Millet based production systems in the derived Savanna zone of Nigeria; Ali *et al.*, (2018) studied economics of Millet production in Funakaye local government, Gombe state, Nigeria and Adebayo *et al.*, (2008) studied economic analysis of millet production in Gamawa local government area of Bauchi state, Nigeria. However, limited research has been done in assessing the economics of millet production in Wukari local government area, Taraba State. Thus, there is a need to fill this knowledge gap. It is on this premise that this study addressed the following research questions: What are the socioeconomic characteristics of the farmers in the study area? Is millet production profitable in the study area? The general objective of this study is to assess the economics of millet production in Wukari local government area, Taraba State, Nigeria.

This research is aimed at providing information on the economics of millet production in the selected study area. The findings will add to the existing body of knowledge and will prove vital to students, government agencies and researchers who are interested in understanding millet production. It will also help policy makers to formulate policies resulting in the initiation of programmes which will help to improve revenue and livelihood of farmers.

Methodology

The study was conducted in Wukari Local Government Area (LGA) of Taraba State, Nigeria (Figure 1). It covers an area of 4,308 km² and it is located between latitude 7°52'17.00"N, longitude 9°46'40.30"E and 152 meters above sea level. Demographic study put the population of Wukari LGA at 318,400 people (NPC, 2016). There are ten (10) wards in Wukari LGA: Akwana, Avyi, Bantaje, Chonku, Hospital, Jibu, Kente, Puje, Rafin Kada and Tsokundi. It is bounded in the north by Gassol LGA, in the east by Donga LGA, in the south by Benue State, and in the west by Nasarawa State and Ibi LGA of Taraba State. It is predominantly inhabited by the *Jukun* people.



Figure 1: Map of Wukari Local Government Area showing sampled wards Source: Adapted from Odiba et al. (2017)

The study employed a multi-stage sampling technique in the selection of the respondents. In the first stage, Jibu, Bantaji, Puje, Kente, Tsokundi and Rafin-kada were purposively selected due to high prevalence of millet farming in the wards. In the second stage, four (4) villages each were purposively selected from each of the selected six (6) wards. In the final stage, five (5) farmers were selected from each of the twenty-four (24) villages, giving a total of 120 respondents. Data were collected using well-structured questionnaire administered to the respondents. Data were analyzed using means, frequency distribution, percentages and gross margin analysis. Gross margin (GM) is the difference between Gross or Total Revenue (GR/TR) and Total Variable Cost (TVC), while net farm income is the difference between GM and Total Fixed Cost (TFC) and the outcome signifies the profitability of an enterprise. A positive NFI shows that the enterprise is a profitable one and worth continuing.

$$GM = GR - TVC....(1)$$

Where, GM = Gross Margin GR = Gross Revenue TVC = Total Variable Cost Gross Revenue (GR) = Q.Py Where, Q = quantities of millet sold (Kg) Py = Unit price of millet (#/Kg)

Results and Discussion

Table 1 shows the socio-economic characteristics of the millet farmers (respondents). From the table, about 45.0% of the millet farmers were within the ages of 30 and 40 years with a mean age of 46 years. This is an indication that the millet farming was mostly done by youths, who were within the active and productive age. This finding conforms to Anang et al. (2013) which showed that majority (80%) of millet farmers were in their youthful age. Afroz et al. (2009) indicated that middle aged farmers make better economic decisions that positively impact on profit. According to the result, majority (80%) of the millet farmers were males. This implies that men constitute a greater percentage of those involved in millet farming. The result is in agreement with Aiveloja and Ogunjinmi (2010) that also reported the dominance of males (90%) in millet farming in Ondo State. For Okoye et al. (2006), men are the major players in agricultural production in most societies, and according to Ofuoku (2011), the involvement of more men than women in millet farming could arise from the labour-intensive nature of the enterprise and the greater skills with which men carryout agricultural operations relative to women. More so, farming in its self is quite strenuous and difficult, and only a few women can withstand the drudgery (Tikon et al., 2018). The table also showed that greater proportion (63.3%) of the millet farmers were married, a less proportion (31.0%)were single, while only 10.0% were divorced and 6.7% widowed. The involvement of both male and female has helped to reduce drudgery, reduce time spent in intercultural operations, and increase the efficiency of

men and women, resulting in increased production and productivity of millet (Devkota et al., 2016). The marital status of the millet farmers is expected to influence the value placed on profitable business management (Umar et al., 2018). From the result, 45.0% of the respondents had household size between three and five persons, 37.5% had household size of less than three persons; while a very low proportion (17.5%) had 6 persons and above. The mean household size for millet farmers was 5 persons. This result agrees with the finding of Otitoju and Arene (2010) that majority of the respondents (medium scale soya beans farmers in Benue State Nigeria) had the average family size of about 5 persons. This implies that respondents had moderate household sizes and are likely to enjoy family labour readily. A very small proportion (8.3%) of millet farmers had no formal education, 30.0% and 20.9% had both secondary and tertiary education, respectively, while a larger proportion (40.8%) had primary education. Sharada and Knights (2000) noted that education is important to the timing of adoption of new technology which improves the chances of the business being more profitable. Formal educational and training experience could expose the farmers to business management and processing operations skills. In addition, respondents' level of literacy can have positive effects in their involvement in the use of agricultural technology operations, which could enhance the profitability of their farming.

About 38.3% of the millet farmers had between 21 and 30 years of millet farming experience. Very few (17.5%) had experience of between 31 and 40 years, while 16.7% had between 41 and 50 years. The mean farming experience of the farmers was 20 years indicating that the farmers in the study area were experienced in millet farming. Okoye et al. (2008) reported that farmers count more on their experience than educational attainment in order to increase in their productivity. Number of years of experience could improve skill and better approaches to millet farming practices. Majority of millet farmers (56.7%) had annual income of between N50, 000.00 and N100, 000.00 with 28.3% less than N 50,000.00. The mean annual income value of the millet farmers was N76, 853.00. This implies that there was a significant increase in farmers' revenue which possibly could be attributed to the commercialized nature of the area with high demand of millet products or market availability, motor-able roads, good advertisement of products and possibly proper loan utilization. About 57.5% of the millet farmers do not belong to any cooperative society, while 42.5% were members. Cooperative societies provide millet farmers with better credit facilities and better agricultural-based information which may in turn ensure better allocation of resources and profitability (Yamusa and Adefila, 2014).

Profitability of millet farming

From the result in Table 2, the farms generated a gross margin of N3, 260,544.00 and net farm income of N2, 074,379.00 during the production period. This implies that the gross margin and net farm income per farmer

was N27, 171.20 and N17, 286.49 respectively. The return per naira invested was N1.90. This implies that for every one naira spent on millet production, a return of N.90 was made. Since the ratio is greater than one, it implies that millet farming in the area is profitable, worth sustaining. This agrees with the findings of Yusuf *et al.* (2008) and Sarojani *et al.* (2020).

Conclusion

The study investigated the economics of millet production in Wukari LGA of Taraba State, Nigeria. The farmers were predominantly male and married, with primary level of education and average household size of 5 persons. The average age of the farmers was 46 years, while average farming experience and farm income was 20 years and N17, 286.49 respectively. Majority of the farmers were non-cooperators. The gross margin of the farmers was N3, 260,544.00, while their net income was N2, 074,379.00 with return on investment of 1.90. The study recommends policies that promote increased millet production in Nigeria, particularly, among the youths.

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Table 1: Frequency distribution of the respondents according to their socio-economic characteristics									
Variables	Frequency (N=120)	Percentages	Mean						
Age									
Less than 30	15	12.5							
30 - 40	54	45.0							
41 - 50	29	24.2							
51 - 60	16	13.3							
61 and above	6	5.0	45.6 years						
Gender									
Male	96	80.0							
Female	24	20.0							
Marital status									
Single	24	20.0							
Married	76	63.3							
Divorced	12	10.0							
Widowed	8	6.7							
Educational level									
No formal education	10	8.3							
Primary education	49	40.8							
Secondary education	36	30.0							
Tertiary education	25	20.9							
Farming experience (years)									
Less than 10 years	12	10.0							
10-20	17	14.2							
21 - 30	46	38.3							
31 - 40	21	17.5							
41 - 50	20	16.7							
51 and above	4	3.3	19.9 years						
Annual income (N)			,						
Less than 50,000	34	28.3							
50,000 - 100,000	68	56.7							
101,000 - 150,000	12	10.0							
151,000 - 200,000	3	2.5							
200,000 and above	3	2.5	₩76,853.00						
Household Size			····)						
Less than 3	45	37.5							
3 - 5	54	45.0							
6 and above	21	17.5	5 persons						
Membership to farmers'			1						
cooperative society									
Member	51	42.5							
Non- member	69	57.5							

Source: Computed from field survey data, 2021

	Items	Inputs/unit	Unit cost	Quantity	Cost (N)	% in cost
						Category
А	Revenue/Gross return (GR)				4402982.20	
В	Variable cost	Labor(Mandays)	8615.00	3.74	32220.10	2.820
		Seed (kg)	767.00	1375	1055120.00	92.357
		Clearing (N)	30.16	9.8	295.568	0.026
		Threshing (N)			5984.00	0.524
		OrganicManurecost (N)	435.00	3.92	1705.20	0.149
		Ridging (N)			1974.60	0.170
		Weeding (N)	810.00	4.08	3304.80	0.029
		Transportation(per hour)			560.00	0.049
		Planting (N)			2043.91	0.179
		Water/electricity(N)			29064.00	2.500
		Harvesting (N)			2508.00	0.219
		Storage (N)			2718.00	0.238
		Inorganicfertilizer (N)			3020.00	0.264
		Maintenance (N)			1920.00	0.168
	Total variable cost (TVC)				1142438.20	
С	Gross margin (A-B)				3260544.00	
D	Fixed cost	Land acquisition			1186165.0	
	Total fixed cost (TFC)				1186165.0	
	Total cost (TC)	TFC + TVC			2328603.2	
	Net farm income (NFI)	TR - (TFC + TVC)			2074379.0	
	Return per naira invested	GR/TC			1.90	
	Net return on investment	NFI/TC			0.89	

Table 2: Profitability analysis of millet farming of the respondents

Source: Computed from field survey data, 2021